

Value & Benefits

why Sea Shipping Line makes sense

Why a FCL NVOCC Makes Sense

A full container load (FCL) is an ISO standard container that is loaded and unloaded under the risk and account of one shipper and only one consignee. Shipping cargo as a full container load (FCL) has obvious value over shipping less-than container load (LCL) consignments to your overseas buyer. Utilizing the entire container minimizes the risk of damage, minimizes the risk of pilferage, minimizes packaging expenses, and maximizes the safety of goods at a transshipment point.

Partnering with a FCL NVOCC can offer the following benefits:

- **Risk Mitigation with Diversified Carrier Mix.** Being locked into a contract with a carrier may save you money under normal circumstances, but market conditions often shift, making direct carrier contracts a potential risk in the face of ocean freight volatility. Transportation needs may suddenly arise that are outside the scope of your usual contract, your carrier may pull ships to decrease capacity, or the docks they use may go on strike. Unforeseen circumstances or breakdowns in communications could leave your containers at a pier, accruing storage fees. Diversifying your carrier mix and having nimble options is a necessity. NVOCCs have the adaptability and resources to neutralize these risks and ensure a smooth delivery process, while maintaining competitive pricing.
- **Relationships with Multi-modal Networks.** Carriers, truckers, local trade organizations, and other transportation networks help position NVOs strategically on industry trends, pending labor negotiations, uncertain capacity surplus or demand, fuel price volatility, and a host of other influences which impact the international transportation market.
- **Higher Levels of Customer Service.** Steamship carriers are simply unable to give you consistent communication and visibility throughout the entire transport process. Most trusted NVOCCs will give you a dedicated, single point of contact that will be in constant communication with your logistics department as your products go through the various points of transition to avoid inaccuracies, delays, storage fees, etc.
- **Working with Multiple Shipping Alliances.** By contracting with multiple carrier groups, NVOs can offer numerous sailing options with pricing matrices that match required service levels.

Why That NVOCC Should be Sea Shipping

- Full Container Load transport is *Sea Shipping Line's* core business.
 - Over 35 years of global shipping experience.
 - Extensive carrier confidential contracts and close overseas partnerships enable us to move cargo at competitive rates between any point in the United States to any point worldwide with total visibility.
 - Strong international network that insures that our excellent service extends beyond the USA.
 - Excellent customer service. From phones that are answered by people not machines to highly experienced staff with many years of on the job expertise; we put our customers first.
- ▶ Put Sea Shipping Line to work for you. It just makes good sense.